



Transaction Highlights

PROPERTIES LEASED & SOLD



555 Business Park Lane Submarket: Allentown Square Feet: 4,500 Property Type: Industrial/Flex Agent: Jay Haines Mike Adams



Bally Brooke Industrial Park Submarket: Bally Square Feet: 18,173 Property Type: Industrial/Flex Agent: Mike Adams



Greenridge Plaza Shopping Ctr Submarket: Scranton Square Feet: 8,495 Property Type: Retail Agent: Sarah Finney-Miller



1900 Am Drive Submarket: Quakertown Square Feet: 8,208 Property Type: Office Agent: Mike Adams, Jay Haines, Sarah Finney-Miller

New Listings Spotlight

AVAILABLE PROPERTIES FOR SALE AND/OR LEASE



1781 Airport Road Submarket: Allentown Square Feet: 16,000 Property Type: Commercial Filling Station

Sale/Lease: Sale Agent: Mike Adams



1830 E Race Street Submarket: Allentown Square Feet: 30,000 Property Type: Industrial/Flex Sale/Lease: Lease

Agent: Mike Adams



4444 Innovation Way Submarket: Allentown Square Feet: 200,000± Property Type: Industrial/Flex Sale/Lease: Sale Agent: Mike Adams

Sarah Finney-Miller



Bethlehem Flex Center V, LVIP VII Submarket: Bethlehem Square Feet: 37,717 Property Type: Industrial/Flex Sale/Lease: Lease Agent: Mike Adams

Overall TRENDS

2019 VS 2020 COMPARISONS

2019 Q2

2020 Q2



Vacancy Rate









Construction





Asking Rents







2020 Lehigh Valley Report



Net Absorption





OFFICE

Availability Report

 Existing RBA*:
 28,997,896 SF

 Leased:
 25,168,280 SF

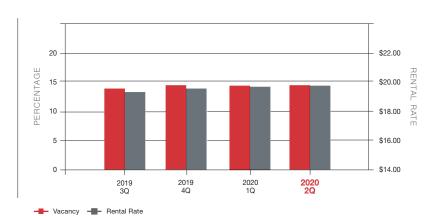
 Leased Percentage:
 86.8%

 Available:
 3,827,434 SF

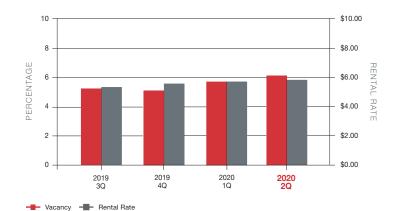
 Available Percentage:
 13.2%

Rental Rate Report

Office Range: \$8.17-\$28.33/YR
Office Average: \$19.56/YR



INDUSTRIAL



Availability Report

 Existing RBA*:
 130,749,642 SF

 Leased:
 123,166,163 SF

 Leased Percentage:
 94.2%

 Available:
 7,583,479 SF

 Available Percentage:
 5.8%

Direct Net Rental Rate Report

Industrial Range: \$4.90-\$8.50/YR Industrial Average: \$5.65/YR

Vacancy Rate









Vacancy Rate

RETAIL







Availability Report

 Existing RBA*:
 49,365,948 SF

 Leased:
 45,021,745 SF

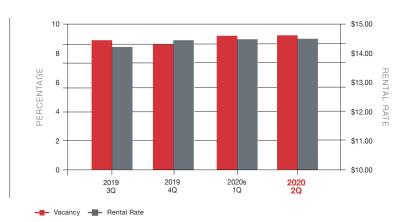
 Leased Percentage:
 91.2%

 Available:
 4,344,203 SF

 Available Percentage:
 8.8%

Direct Net Rental Rate Report

Retail Range: \$6.50-\$26.15/YR Retail Average: \$14.68/YR



^{*} RBA: Rentable Building Area



Lehigh Valley Overview

The Lehigh Valley is located in eastern Pennsylvania and is comprised of Lehigh, Northampton, Monroe and Carbon Counties. The third largest in the state, this region is well situated, just 95 miles to New York City and 53 miles north of Philadelphia and offers all of the amenities and more as its large urban neighbors.

Several factors make the Lehigh Valley an excellent location for business and industry. This region's growth is fueled by 11 institutions of higher learning and its nationally recognized health care facilities.

Due to its excellent highway infrastructure, rail service and the presence of an International airport, the Lehigh Valley market remains an attractive one to importers, exporters, manufacturers and high-tech companies. Developers are enticed to this area because of its abundant vacant land and favorable taxes.

An enterprising and diversified economy has led to higher income jobs, a growing and thriving population, along with tremendous commercial and industrial growth in this region. Some of the world's top companies call this area their home – Air Products and Chemicals, Inc; B. Braun Medical, Inc; Crayola and Olympus America – just to name a few.





TENANT REPRESENTATION



SALES/ LEASING



PROPERTY MANAGEMENT



BUILDING SERVICES



About Us

Operating as the Greater Lehigh Valley's largest locally owned commercial real estate company, NAI Summit has

been combining the industry's best real estate practices with our relationship-oriented philosophy to meet client business goals. Our mission is to provide the highest quality by adding value to our client's assets and real estate needs through expert analysis,

Serving the Lehigh Valley and surrounding areas since 1982. Local market experts... global reach.

in-depth market knowledge and personalized service.

NAI Summit By The Numbers

40+ Professionals

36+ Years Experience

\$26 million+ in sales this past year

5 million+ SF of managed properties

1 team focused on your real estate needs

